

Value Beyond the Pump

Hypro opened its doors in 1947 in Minneapolis, Minnesota USA by bringing the first nylon roller pump to the market. Now, more than 60 years later, after adding multiple pump lines, spray tips and spraying components to the product mix, Hypro continues to lead the industry by bringing innovative products to the agricultural, turf, pest control and high pressure markets. Hypro is committed to serving these markets throughout the world with quality products, superior service and innovative solutions.



Products

The product breadth that Hypro offers is unmatched by any others in the market. It is the one-stop shop for all spraying products – from pump to tip and everything in between. Hypro also continues to expand its product breadth by introducing new products to the market each year.



One-Stop Shop

In December 1999, Hypro acquired Hypro-EU (formerly Lurmark Limited), the leading United Kingdom spray nozzle manufacturer, as well as Precision Fitting and Valve, a United States distributor of spraying components. These acquisitions have allowed Hypro to become a complete wet-end supplier for the agricultural, pressure cleaning and industrial markets.

New Product Development

Hypro continuously strives to develop innovative products for existing and new markets. The information gained through customers and end-users, coupled with an experienced team of engineers, allows Hypro to bring new products to the market that suit the needs of the users.

Support

Hypro provides support throughout the purchasing process and beyond. From sales and customer service representatives who assist in the selection and purchasing of the products, to technical representatives who provide maintenance and service, Hypro has the support you need to keep spraying.



Local Sales Representatives

Hypro has a team of knowledgeable sales representatives located throughout the world to help answer questions and deliver the appropriate solution for an application.

Customer Service Representatives

There are several customer service representatives available to answer every day questions on products, receive and enter purchase orders and track shipments to ensure all customer needs are met.

Technical Support

Have a technical question or need some help with a specific application? Call 800-445-8360 to connect to the technical support area. With over 90 years of combined knowledge, they can assist with any technical or application-related question.

Service and Warranty

Service and warranty are two key elements that separate Hypro from many others in the marketplace. The extensive product expertise in this department plays a large part in making it a genuine pleasure to do business with Hypro.

Marketing

Hypro continues to support its customers through marketing efforts, such as producing product literature, providing retail packaging and point-of-purchase materials, advertising in trade publications, exhibiting at trade shows and publishing product and market information on the website.



The 2007 "Complete Protection Package" campaign consisted of advertisements in popular trade publications, Point-of-Purchase displays for dealer counters, signage at trade shows, and much more.

Literature

Hypro has numerous collateral pieces available to help educate and inform customers and end-users. These materials are offered at no charge.

Packaging and Point-of-Purchase

Retail-friendly packaging is available on many Hypro products to provide a clean, cohesive look while supplying valuable information to end-users. Point-of-purchase materials, such as banners, spray tip selectors and Asian Soybean Rust brochures and holders are also available.

Advertising

Hypro supports its customer base with an extensive advertising campaign targeted at applicators in the industry. It is these efforts that bring increased exposure to Hypro products and more customers coming through the door asking for Hypro by name.

Trade Shows

Hypro exhibits at over 30 trade shows throughout the world and across industries. It is at these trade shows that Hypro is able to meet with end-users and provide hands-on demonstrations of our newest products.

Website

Hypro's website is constantly being updated with the latest product information and tools to help make product selection, find Hypro distributors, and service your pump as easy as possible. Visit www.hypropumps.com to check out some of the newest additions:

- **SprayIT Calculator:** This calculator provides a quick and easy way to find the right spray tip for your application. Users simply select the desired spraying application type and input their application information and the calculator does the rest.
- **Where to Buy:** Now it is easy to locate the nearest Hypro distributor twenty-four hours a day, seven days a week. Visitors just supply their product of interest and enter a zip code to receive a listing of nearby Hypro distributors and fleet stores.
- **Service Videos:** Chris, a Hypro service technician, provides hands-on training for servicing a variety of Hypro pumps. The videos, located under the Tools section of the website, explain everything you need to know including the tools required, disassembly and reassembly of the pump, looking for signs of wear, and tips for properly maintaining your pump.



Hypro has been offering **Value Beyond the Pump** through the products, support and marketing efforts it provides each year. We will continue to strive to bring value to our customers and end-users through new and different ways.

Hypro is confident you will discover **Value Beyond the Pump**.

Limited Warranty on Hypro/SHURflo Agricultural Pumps & Accessories

Hypro/SHURflo (hereafter, "Hypro") agricultural products are warranted to be free of defects in material and workmanship under normal use for the time periods listed below, with proof of purchase.

- Pumps: one (1) year from the date of manufacture, or one (1) year of use. This limited warranty will not exceed two (2) years, in any event.
- Accessories: ninety (90) days of use.

This limited warranty will not apply to products that were improperly installed, misapplied, damaged, altered, or incompatible with fluids or components not manufactured by Hypro. All warranty considerations are governed by Hypro's written return policy.

Hypro's obligation under this limited warranty policy is limited to the repair or replacement of the product. All returns will be tested per Hypro's factory criteria. Products found not defective (under the terms of this limited warranty) are subject to charges paid by the returnee for the testing and packaging of "tested good" non-warranty returns.

No credit or labor allowances will be given for products returned as defective. Warranty replacement will be shipped on a freight allowed basis. Hypro reserves the right to choose the method of transportation.

This limited warranty is in lieu of all other warranties, expressed or implied, and no other person is authorized to give any other warranty or assume obligation or liability on Hypro's behalf. Hypro shall not be liable for any labor, damage or other expense, nor shall Hypro be liable for any indirect, incidental or consequential damages of any kind incurred by the reason of the use or sale of any defective product. This limited warranty covers agricultural products distributed within the United States of America. Other world market areas should consult with the actual distributor for any deviation from this document.

RETURN PROCEDURES

All pumps or products must be flushed of any chemical (ref. OSHA Section 0910.1200 (d)(e)(f)(g)(h)) and hazardous chemicals must be labeled before being shipped* to Hypro for service or warranty consideration. Hypro reserves the right to request a Material Safety Data sheet from the Purchaser for any pump or product Hypro deems necessary. Hypro reserves the right to "disposition as scrap" pumps or products returned which contain unknown substances, or to charge for any and all costs incurred for chemical testing and proper disposal of components containing unknown substances. Hypro requests this in order to protect the environment and personnel from the hazards of handling unknown substances.

For technical or application assistance, call the **Hypro Technical/Application number: 800-445-8360. To obtain service or warranty assistance, call the Hypro Service and Warranty number: 800-468-3428; or fax the Hypro Service and Warranty FAX: (651)766-6618.**

Be prepared to give Hypro full details of the problem, including the following information:

1. Model number and the date and from whom you purchased your pump.
2. A brief description of the pump problem, including the following:
 - Liquid pumped. State the pH and any non-soluble materials, and give the generic or trade name.
 - Temperature of the liquid and ambient environment.
 - Suction lift or vacuum (measured at the pump).
 - Discharge pressure.
 - Size, type, and mesh of the suction strainer.
 - Drive type (gas engine/electric motor; direct/belt drive; tractor PTO) and rpm of pump.
 - Viscosity (of oil, or other than water weight liquid).
 - Elevation from the pump to the discharge point.
 - Size and material of suction and discharge line.
 - Type of spray gun, orifice size, unloader/relief valve.

Hypro may request additional information, and may require a sketch to illustrate the problem. Contact the factory to receive a return material authorization before sending the product. All pumps returned for warranty work should be sent shipping charges prepaid to:

HYPRO
Attention: Service Department
375 Fifth Avenue NW
New Brighton, Minnesota 55112

** Carriers, including U.S.P.S., airlines, UPS, ground freight, etc., require specific identification of any hazardous materials being shipped. Failure to do so may result in a substantial fine and/or prison term. Check with your shipping company for specific instructions.*

Terms and Conditions of Sale

LEGAL EFFECT:

The following terms and conditions are a part of this order. Additional or different terms of Buyer's purchase order or other form of acceptance or any other form of Buyer are rejected in advance and shall not become a part of the Order. Seller's quotation is an offer to sell under the terms and conditions stated herein. All offers to purchase by Buyer or orders or contracts of sale resulting from such Quotations are subject to final acceptance in writing by an Authorized Representative of the Seller.

Seller's rights and remedies under this Quotation and the Order are in addition to, not in substitution of, all other rights and remedies available to Seller under any applicable provision of law, regulation or court decision. Seller may suspend its performance of the Order if Buyer defaults in the performance of its duties under the Order or under any other agreement between the Buyer and Seller.

No employee, agent, dealer, or distributor of Seller has any authority to change or enlarge the terms of this Quotation or the Order. No change shall be valid unless it is in writing and signed by an authorized Officer of Seller. In the event that any provision of these terms and conditions is deemed to be invalid or unenforceable, the parties agree that such invalidity or unenforceability shall not invalidate or render unenforceable the remainder of these terms and conditions, and the remaining terms and conditions shall continue in full force and effect. Unless otherwise mutually agreed, the terms of any Order resulting from this Quotation shall be interpreted and enforced in accordance with the laws applicable at the Seller's Home Office or primary U. S. management location.

ASSIGNMENT:

No assignment or transfer of interests of any part of this contract shall be valid without the expressed written consent of both parties.

CANCELLATION:

Buyer cannot cancel or alter the Order without the Seller's written consent. If Seller grants such consent, Buyer will reimburse Seller for all of Seller's losses and expenses caused by such cancellation or alteration, including without limitation all of Seller's additional costs caused by changes in design or specifications, or by product revisions, and all consequential damages incurred by Seller as a result of such cancellation or alteration. If Buyer cancels the Order, Buyer shall pay Seller (i) a minimum cancellation charge of 25 percent of the purchase price; and (ii) any damages and expenses described in this paragraph that exceed 25 percent of the purchase price.

PRICES:

Unless otherwise mutually agreed in writing, prices quoted by the Seller shall be firm for a period of 30 days after quotation.

TERMS OF PAYMENT:

Unless otherwise mutually agreed, the terms of payment shall be 100% net 30 days after shipment, paid from the Seller's invoices, contingent on approval by the Seller's Credit Manager. These terms apply to partial and complete shipments. Monies held beyond these terms may be subject to interest at the maximum legal rate, and may result in lien proceedings or the termination of ProFlo warranties and suspension of services.

If, in Seller's judgment, Buyer's financial condition at the time the product is ready for shipment does not warrant the extension of credit to Buyer, Seller may require full payment, in cash, prior to making shipment. If Seller does not receive full cash payment within fifteen (15) days after it notifies Buyer that such payment is required and that the product is ready for shipment, Seller may cancel the Order as to any unshipped item. In that event, Buyer will pay Seller the cancellation charges, damages and expenses, as described under CANCELLATION.

TAXES:

Seller's quoted prices do not include any present and future sales, use, occupation, license, excise, and other taxes, permits, tariffs, duties, or fees with respect to the sale, delivery or use of the product. Seller is required by law to collect all applicable sales and use taxes unless an appropriate exemption certificate is provided by the Buyer.

Terms and Conditions of Sale

SHIPMENT:

Except as otherwise mutually agreed, shipment will be ExWorks., Seller's point of shipment. Buyer will pay all transportation charges. Seller's quoted prices are based on shipment immediately upon readiness, with no delays or storage. Work which has been suspended or stored for the Buyer's convenience may be billed in place, and applicable storage charges shall accrue.

Buyer agrees to inspect all deliveries immediately. Any claim for shortages or damage must be made in writing within five (5) days after Buyer receives a shipment, and if not made, shall be deemed waived. Seller is not responsible for loss or damage in transit after having received an "In Good Order" receipt from the carrier. Buyer will make all claims for loss or damage in transit against the carrier.

TITLE AND LIEN RIGHTS:

If Buyer defaults in its obligations under the Order before the price (including any notes given therefore) of the product has been fully paid in cash, Seller may take any and all actions permitted by law to protect its interests including, where permissible, repossession of such product. Seller agrees to indemnify Buyer from liens filed by Seller's workforce or subcomponent vendors.

DESIGN RIGHTS:

Seller sells and transfers ownership of the agreed product and services only; not the design rights, development data, patents, tooling, patterns, methods or copyrights. All such rights in data are expressly reserved.

WARRANTY:

See individual Owner's Manual for specific policy.

THIS WARRANTY IS THE SOLE WARRANTY OF SELLER AND SELLER HEREBY EXPRESSLY DISCLAIMS AND BUYER WAIVES ALL OTHER WARRANTIES EXPRESSED, IMPLIED IN LAW OR IMPLIED IN FACT, INCLUDING ANY WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. Seller's sole obligation under this warranty shall be, at its option, to repair or replace any product (or its component parts) which has a defect covered by this warranty, or to refund the purchase price of such product or part. Under the terms of this warranty, Seller shall not be liable for (a) consequential, collateral, special or liquidated losses or damages; (b) product conditions caused by normal wear and tear, abnormal conditions of use, accident, neglect, or misuse of said product; (c) damage caused by abrasive materials, chemicals, scale deposits, corrosion, lightning, improper voltage, mishandling, or other similar conditions; (d) any labor costs or charges incurred in repairing or replacing defective product or parts, including the cost of reinstalling parts that are repaired or replaced by Seller; or (e) any expense of shipment of product or repaired or replacement parts. The above warranty shall not apply to any product which may be separately covered by any alternate or special warranties.

LIABILITY LIMITATIONS:

Under no circumstances shall the Seller have any liability under the Order or otherwise for liquidated damages or for collateral, consequential or special damages or for loss of profits, or for actual losses or for loss of production or progress of construction, regardless of the cause of such damages or losses. In any event, Seller's aggregate total liability under the Order or otherwise shall not exceed the contract price.

FORCE MAJEURE:

Seller shall in no event be liable for delays in delivery of the product or other failures to perform caused by fires, acts of God, strikes, labor difficulties, acts of governmental or military authorities, delays in transportation or procuring materials, or causes of any kind beyond Seller's control.

ACCEPTANCE:

These terms and conditions shall constitute the entire agreement, and all other terms and conditions of any origin are excluded. Unless otherwise advised by the Buyer within ten days after Seller's acknowledgment of an order, Seller will proceed with processing of such order with the understanding that the Buyer is in full agreement with all provisions stated herein.



FAX ORDER FORM

TOLL FREE FAX NUMBER

800-323-6496

If you have any questions, please call 800-424-9776.

Your Customer Number: _____

Bill To: _____

Phone: _____

Purchase Order Number: _____

Requested Ship Date: _____

Shipping Method: _____

Ship To: _____

Fax No.: _____

Contact: _____

E-mail: _____

Comments: _____

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Total



“Value Beyond The Pump”



Contact Hypro for all of your spraying needs:

- Online www.hypropumps.com
- Technical/Application 800-445-8360
- Order Department 800-42HYPRO (800-424-9776)
- FAX for fast delivery 800-323-6496



Pentair

SPRAY & INJECTION TECHNOLOGIES GROUP

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www.hypropumps.com